



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 15, 2020

Tyler Norris  
Rogers Group/ Reostone LLC  
2819 Whites Creek Pike  
Nashville, TN 37205

Re: **RFQ# 51058, Bituminous Asphalt Material (FOB)**

Dear Mr. Tyler Norris:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 51058, Bituminous Asphalt Material (FOB). This letter hereby notifies you of Metro's intent to award to **Rogers Group/ Reostone LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Jerval Watson**, BAO Representative, at 615-862-5461 or at [jerval.watson@nashville.gov](mailto:jerval.watson@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Jonathan Meadows** by email at [jonathan.meadows@nashville.gov](mailto:jonathan.meadows@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. **Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Bituminous Asphalt Materials; RFQ# 51058	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	8.20%	91.80%	\$1,961,000.00	\$2,121,802.00	See Notes Below*
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Vulcan Materials Company	\$1,961,000.00	\$18,250.00	\$0	\$16,753.50	\$1,944,246.50	Awarded
Rogers Group/Reostone LLC	\$2,025,962.50	\$0.00	\$0	\$0.00	\$2,025,962.50	Awarded
Jones Bros. Contractors LLC	\$2,391,525.00	\$15,400.00	\$0	\$0.00	\$2,391,525.00	Exceeds MACP

\*Multiple Awards to be issued to:

Vulcan Materials Company  
Rogers Group/Reostone LLC

**From:** [Watson, Jerval \(Finance - Contract Compliance\)](#)  
**To:** [Meadows, Jonathan \(Finance - Purchasing\)](#)  
**Subject:** RE: BAO Preliminary EBO Review for RFQ #51058 Bituminous Asphalt Material  
**Date:** Tuesday, June 9, 2020 1:29:11 PM

---

Good Afternoon Jonathan –

I have reviewed the bid for the RFQ #51058 Bituminous Asphalt Material and I have confirmed that there is no SBE participation. Let me know if you have any additional questions.

Best,

Jerval Watson  
Metro Nashville Government  
615-862-5461

---

**From:** Meadows, Jonathan (Finance - Purchasing)  
**Sent:** Tuesday, June 2, 2020 11:01 AM  
**To:** Watson, Jerval (Finance - Contract Compliance) <[Jerval.Watson@nashville.gov](mailto:Jerval.Watson@nashville.gov)>  
**Subject:** BAO Preliminary EBO Review for RFQ #51058 Bituminous Asphalt Material

Jerval,

This RFQ closed Wednesday April 29, 2020 at 2:00 pm Central. The minimally responsive and responsible offerors are below. Will you conduct BAO Preliminary Compliance Review? Please let me know if you need additional information.

Vendors:

Jones Bros. Contractors LLC  
Rogers Group/ Reostone LLC  
Vulcan Materials Company

Thank you,

**Jonathan Meadows**  
Procurement Officer II  
Procurement Division  
Department of Finance  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615-862-6672